

CITY OF HOBBS
SOLE SOURCE/EMERGENCY

TO: CPO
FROM: Fire
DATE: 7/9/19

CHECK ONE: SOLE SOURCE ☒ EMERGENCY PURCHASE ☐

ITEM(S)/SERVICE(S) TO BE PURCHASED: G2 FSA Annual Service Agreement

Award To (If new vendor make sure address is on this form): US Digital Designs
1835 E Sixth Street, Suite 27
Tempe, AZ 85281
877-551-8733 / 480-290-7896
Phone/Fax No.
Dominic Magnoni
Point of Contact
COST: \$ 21,910.93

JUSTIFICATION FOR SOLE SOURCE OR EMERGENCY PURCHASE: Service Agreement for
current G2 Alerting System installed at all 4 fire stations.

Account No. 01-0220-42210 Prepared By: Dana Ankerholz

Department Approval: 

CPO: 

See back of form for further information:

US DIGITAL DESIGNS

1835 E Sixth Street, Suite 27
Tempe, Arizona 85281
Fax # 480-290-7896 Phone # 877-551-USDD
E-mail: sales@usdd.com

Revised Quote

Date	Quote #
3-Jul-19	19-HBNM-003

This quote is effective until 31 AUG 2019

Name / Address
City of Hobbs, New Mexico Attn: Finance Department 200 E. Broadway Hobbs, NM 88240

		Terms	Rep	Project
		Net 30		
Item	Description	Qty	Cost	Total
SrvcAgrmt_Annl	Annual Service Fee - 1 July 2019 to 30 June 2020 Base Amount: \$241,786.00	1	\$ 21,760.74	\$ 21,760.74
SrvcAgrmt_Annl	Annual Service Fee -pro-rated 18 September 2019 to 30 June 2020 - RR2 and LED Speaker Base Amount: \$2,114.00	1	\$ 150.19	\$ 150.19
Thank you for your business			Total	\$ 21,910.93

US DIGITAL DESIGNS

US Digital Designs, Inc.
1835 E. Sixth St. Suite 27
Tempe, AZ 85281
602.687.1730
602-290-7892 fax

3 July 2019

City of Hobbs, New Mexico
Attn: Finance Department
200 E. Broadway
Hobbs, NM 88240

To Whom it May Concern:

Hobbs Fire Department (the "Department") uses the Phoenix G2 Fire Station Alerting System (the "System") as its alerting standard. The System is designed to use its proprietary Communications Gateways, interfaced to City's CAD system, to send alerting messages directly to the ATX Station Controllers installed in the Department's existing stations. Transmission of alerts is done in milliseconds and has been proven to reduce response times. The Department wishes to continue service, support and maintenance on the System enabling the Department to have a consistent alerting platform.

US Digital Designs, Inc. is the sole manufacturer of the Phoenix G2 Fire Station Alerting system. All design, manufacturing, service and support originates from our Tempe, Arizona location. As the manufacturer, US Digital Designs is able to offer the lowest factory-direct pricing to the Department and the City. No distributor of the Phoenix G2 System is able to provide pricing at a lower price. In addition, with the exception of certified installation companies authorized to perform "installation only" services, no other organization or entity is able or authorized to service and/or support our station alerting systems.

Please let us know if we can answer any additional questions. Thank you for the opportunity to support your community.

Sincerely,

Dominic Magnoni

DOMINIC MAGNONI
Vice President
Phone: (602) 687-1730
Email: dmagnoni@usdd.com