

CITY OF HOBBS
SOLE SOURCE/EMERGENCY

TO: CPO
FROM: Engineering
DATE: 6-28-19

CHECK ONE: SOLE SOURCE EMERGENCY PURCHASE

ITEM(S)/SERVICE(S) TO BE PURCHASED: X3C Nema ATC TS-2 type-2 Traffic Signal Controllers

Award To (If new vendor make sure address is on this form): INTELIGHT
3801 E. 34TH ST. STE. 105
TUCSON, AZ 85713
570-795-8811
Phone/Fax No.
Point of Contact
COST: \$ \$75,840.00

JUSTIFICATION FOR SOLE SOURCE OR EMERGENCY PURCHASE: _____

This is only a component of the traffic signal controller and recommended for upgrade to stay current with MaxView software. The existing Engine Boards will still be compatible with the new controllers and software.

Individually each unit cost \$2,370 (with trade-in), the total exceeds \$60,000.

The purchase is not an emergency and the 30 days to post on the sunlight portal is acceptable to document the process and provide transparency for the public or other vendors to question or comment on the purchase.

Currently, there is not a state purchase agreement for this equipment.

Account No. 01-0412-44901-30 Prepared By: L.V. - 6-28-19

Department Approval: T.R. - 6-28-19

CPO: 

See back of form for further information: 

INTELLIGHT

NEVER STAND STILL

3801 E. 34th Street, Ste. 105
Tucson, AZ 85713

520-795-8811

520-795-8808

Quote

Date	Quote #
11/19/2018	Q13102032
State ID #	Federal ID#
201100899	20-4307975

Bill To:

City of Hobbs
Attn: Accounts Payable
200 E Broadway St
Hobbs NM 88240
MV LICENSES

Ship To:

City of Hobbs New Mexico
ATTN: Les Velasquez
1200 S. 4th ST
HOBBS, NM 88240

FOB	Terms	Sales Rep.
Origin	Net 30	LH

Part Number	Description	Qty	Unit Price	Total
YCT-X3C-2	X3C Nema ATC TS-2 type 2 (Parallel A,B,C,D) 7" Android Color Display Touch Screen 6 Ethernet Ports 2 Ethernet Switches WITH X2 TRADE IN (RETURN OF OLD CONTROLLERS) 1883 ENGINE BOARD TO BE REUSED	32	2,370.00	75,840.00T
	NOTES: 1. MSRP IS \$5690, REDUCED PRICING FOR X3C-2 TRADE IN 2. 1883 ENGINE BOARD NOT INCLUDED IN X3C-2 3. SERVER AND HARDWARE TO BE PROVIDED BY AGENCY			

Subtotal \$75,840.00

Sales Tax (0.0%) \$0.00

Total \$75,840.00

of ojl jhi x bz/Cpevdt-Lbd/
 2/0148u IE/
 f ojl 19611:
 of ;713.455.8881
 713.455.8882



QUOTATION

Number **PHPQ3277**
 Date **Oct 27, 2011**

Hobbs Citywide Interconnect

Customer:
City of Hobbs
 300 N. Turner Street
 Hobbs, NM 88240

Los Velasquez
 (575) 397-9352

Prepared by	Contact	Delivery	Freight	Terms
Pepe Cruz 602-344-7770	Al Matthews 602-684-5343	4-8 Weeks ARO	Prepaid, Add at Invoice	Net 30 Days

All prices quoted are valid for ninety (90) days unless otherwise noted

Part Number	Description	Unit Price	Ext. Price
	Inteilight Nema X2 Controller TS2 Type 2 w/Maxtime Software	\$3,460.53	\$148,802.79
	MaxView Software Base License Fee - Up to 25 Intersections (includes 36 mos. telephone support at no additional cost)	\$19,667.00	\$19,667.00
	MaxView Expansion License - Additional 25 Intersections	\$19,667.00	\$19,667.00
	On-Site Integration & On-Site Training Assistance, INCLUDED.	\$0.00	\$0.00

← ORIGINAL PURCHASE

Special Notes -
 LICENSING BASED ON STATE OF NEW MEXICO ITS CONTRACT NO. 20-805-00-07242. (IF
 ITEM IS NOT, SOLE SOURCE LETTER CAN BE PROVIDED).
 TECHNICAL SUPPORT IS INCLUDED.

SubTotal	\$188,136.79
Tax	\$0.00
Total	\$188,136.79

THIS QUOTE REQUEST HAS TIES TO ARRA, BUY AMERICA, OR BUY AMERICAN REQUIREMENTS, THEY MUST BE SPECIFIED PRIOR TO PLACEMENT OF THE ORDER.

01-10412-44901-00159
 TRAFFIC SIGNAL UPGRADE
 CONTINGENT ONLY
 Thank you for the opportunity to earn your business

[Signature]
 4/31/12

Todd Randall

From: Les Velasquez
Sent: Thursday, June 27, 2019 8:17 AM
To: Todd Randall
Subject: Fw: upgrade traffic controllers
Attachments: Est_Q13102032_from_Inteligh Inc._18456.pdf; 201905080753.pdf

From: Todd Randall
Sent: Thursday, May 9, 2019 11:33:50 AM
To: Toby Spears; Deborah Corral
Cc: Les Velasquez
Subject: FW: upgrade traffic controllers

Toby / Deb – I'm not sure how to approach this one and suggesting to do a sole-source just to document the process on the purchase of the replacement controllers.

1. Procurement – The total purchase would exceed \$60,000, although individually each unit is less than \$5,000 (note: with a trade-in)
 - a. Total Costs = \$75,840
 - b. No. of Units = 32
 - c. Cost per Unit = \$2,370 (reduced costs based on trade-in)
 - d. MSRP value per Unit = \$5,690 (it's an asset) ... over \$5,000
 - i. Useful Life = 7 to 10 years
2. Are the existing on the asset list?
 - a. No, the original purchase cost for each unit was less than \$5,000
 - i. \$3,460.53 original purchase cost.
 - b. See attached original invoice.
3. Sole-Source:
 - a. This is only a component of the traffic signal controllers and recommended for upgrade to stay current with our MaxView software. The existing Engine Boards will still be compatible with the new controllers.
 - b. Are there other controllers compatible with current software and engine boards?
 - i. No
 - c. Although individually each unit is less than \$20,000, the total exceeds \$60,000. The purchase is not an emergency and the 30 days to post on the sunlight portal is acceptable to document the process and provide transparency for the public or other vendors to question the purchase.
 - d. Currently, the state does not have a current purchase agreements for this equipment.

If you have any questions, don't hesitate to contact me. Any other suggestions are welcomed.

TR

From: Les Velasquez
Sent: Tuesday, May 07, 2019 2:59 PM
To: Todd Randall <trandall@hobbsnm.org>
Subject: upgrade traffic controllers

Todd

I would like to upgrade our existing Intelight X2 controllers to Intelight X3c. The main purpose for the upgrade is to start using Maxtime 2.0. This new version has these new functions: Users have to log into the controller, real time signal performance measures, on board replay of events, database change tracking. Suggested MSRP for a new controller is \$5690. However we have updated the engine boards in our X2's, so we can trade in the X2, they would use the existing engine board test and return a new X3c to for a cost of \$2370. We currently have 25 X2's that we will need to upgrade for a cost of \$59,250.. We would have to do a sole source, since the engine boards and software can run on an Intelight controller. See attached quote for details.

Thanks

Les